

# CI TIMES



COMMERCIAL  
INVESTIGATIONS LLC

## Cursory Indicator New York

Our clients know that Commercial Investigations LLC (CI) is the most innovative and educational background investigations partner. But, do they know that we are also the only background investigative agency in New York State to have criminal data typically only available to the law enforcement world? Well we do ... and Cursory Indicator New York (CI NY) is that data.

Michelle Pyan, President of Commercial Investigations LLC, has been involved in the development of Cursory Indicator New York since 1999 along with the New York State Sheriffs' Association. CI NY has been available to all Commercial Investigations LLC clients since July 2011. This proprietary inquiry allows CI to quickly assess when additional criminal record research is needed in New York State. The entire investigative staff at CI is very knowledgeable and well trained to handle this two tiered inquiry and will automatically proceed to the second tier when Cursory Indicator New York indicates that it is necessary to perform more comprehensive inquiries.

Another extremely important aspect of CI NY is that it positively identifies the subject. This occurs because the data being searched usually contains two, if not all four main identifiers: name, date of birth, social security number, and address. Therefore, we know the data matches the subject before we incur any additional costs required to research the data at the primary source (court record) for the applicable conviction details.

Speaking of costs, did you know CI NY can save our clients up to 30 percent over the New York Statewide Office of Court Administration (OCA) search? If Cursory Indicator New York reveals the potential for a criminal record, which happens approximately ten percent of the time, CI will run the appropriate County or Statewide criminal record inquiry. This saves our clients the cost of running the OCA New York Statewide inquiry on nine out of ten applicants. It also saves the costs of running non-essential county criminal record inquiries. CI NY is comparable to the OCA search inquiry in all respects except cost, and has been proven to be more effective than running county court criminal record inquiries in New York.

In addition, like all of CI's inquiries, CI NY is compliant with the Fair Credit Report Act (FCRA) and utilizes the "primary source verification" rule. This means that if our client chooses CI NY, their employees and volunteers will be given the time and dignity they deserve through our thorough research and positive identity match before any adverse information is relayed to the client and subject.

Our mission at Commercial Investigations LLC is to provide investigations with industry leading service through creative solutions - one client at a time. Cursory Indicator is a perfect example of how CI is living up to that mission.

Please contact us for more information or request the Cursory Indicator New York white paper at [www.cursoryindicator.com](http://www.cursoryindicator.com).

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### CI Webinar Series

Our 2014 monthly webinar series has proven to be a great success. Did you know you can see the recorded presentations and PowerPoint slides?

The recordings can be found here:

<http://commercialinvestigationsllc.com/CIWebinarSeries.html>

The PowerPoint presentations are on our Slideshare page found here:

<http://www.slideshare.net/CommercialInvestigations>

Our most recent— August:  
Cursory Indicator New York

September 25 11:00 AM ET:  
VolChecked

October 16 11:00 AM ET:  
Meet the CI Staff

November 20 11:00 AM ET:  
Volunteer Backgrounds Best Practices

December 18 11:00 AM ET:  
The CI Client Audit

If you would like to receive email notifications regarding our webinar series, please contact us at 800-284-0906, [info@commercialinvestigationsllc.com](mailto:info@commercialinvestigationsllc.com), or <http://commercialinvestigationsllc.com/signupforcieducationalmaterials.html>.

## Due Diligence: Saved By the Bell

In our last edition of CI Times, Due was shocked with Crystal's behavior. How could Crystal resort back to methamphetamines after they have both been clean for so long? Due watches as Crystal begins to smoke the drug, and he thinks to himself, maybe a little won't hurt? All of a sudden the phone rings and Due's coworker at Clean Cut Clippings, Patty Larceny is on the phone with some good news. Patty Larceny has been working hard to keep Due's lawn care business going while Due has been preoccupied with pending criminal charges. Patty explains to Due that she was able to get the contract with the park extended for another year. Due was relieved to discover that he had completed enough community service hours to keep the contract at the park for another year despite being let go from Clean Slate Disaster Relief. After receiving the good news, Due decides that he needs to keep his distance from Crystal, who was currently getting high on meth. Due decides to get a hotel for the night to keep away from the drugs and the temptation. Due does not want to ruin this second opportunity to keep his lawn care business running successfully.

The next step for Due was to get the pending criminal charges dropping involving Ray Robinson's truck. Hot Rod had posted Due's \$20,000 bail and Hot Rod wanted to make sure that he was able to get his money back. Hot Rod decides to have a long talk with his father Ray Robinson about the whole situation involving his truck. After the two of them have a long heart to heart, Hot Rod is able to convince his father that the whole incident was just a misunderstanding and that Due had done nothing illegal. Hot Rod apologizes for loaning his truck to Due without his father's permission and vows to never do that again. Now that Hot Rod and Ray Robinson are supporting Due's innocence, the next step was to get the criminal charges cleared up with the court.

After Hot Rod's conversation with his father, he gives Due a call to give him the good news. Due is delighted by this news and calls his attorney to seek some advice. Due's attorney says that they will issue a subpoena to have Ray Robinson testify at the court case. Due's

court case has been scheduled for Monday, September 29, 2014. As long as Ray Robinson is able to convince the judge that this was all just a misunderstanding, Due should be clear of all pending charges against him. A couple days later Ray Robinson is served with the subpoena to appear and testify at Due's court case. Due is both nervous and excited, and is getting very impatient waiting for the court date to arrive.

Finally, the day of the court case has arrived. Due is wearing his best suit and is hoping to walk out of the courthouse a free man. Hot Rod and his father are sitting in the back of the courtroom also hoping to have this all over as soon as possible. Ray Robinson is called to the stand and Due's lawyer begins to question him. Ray Robinson states that Due was driving his truck without his knowledge but also stresses that his son, Hot Rod had given Due permission to borrow the truck. Ray Robinson did not think it was fair for Due to pay the consequences for his son's lack of communication.

After hearing all that Ray Robinson had to say, the judge could now see that this was all just a misunderstanding. The judge then decides to dismiss all charges against Due.

Due is now a free man but what will he do with this freedom? Will he be able to save his lawn care business or will he face more contract issues with the park? Will Due be able to get back on track with his community service hours or has the damage already been done? Find out in our next issue ...

To learn more about products offered by Commercial Investigations please contact a CI representative at: (800)284-0906 or [info@commercialinvestigationllc.com](mailto:info@commercialinvestigationllc.com).

Stay tuned to find out what Due is up to next!

TO BE CONTINUED . . .



### Meet Due Diligence Last Scene from Due

In our July edition of CI Times, Due was feeling optimistic about his court hearing and was ready to start working with Clean Slate Disaster Relief once again. Due took a part time job with a local pizzeria in the meantime to keep him busy and out of trouble.

Come to find out Clean Slate Disaster Relief decided to terminate Due's contract because they could not afford to keep hoping Due was innocent. Upon hearing this news Due lost the confidence he once had and became depressed. Upon arriving home Due finds out Crystal had recently been cheated on.

Together they spiral into a deep depression. After a week of being depressed Due comes home to some shocking news, Crystal is so depressed that she decided to start using methamphetamines again and offers for Due to join her. Due cannot believe that after being clean for so long Crystal would just start using methamphetamines again. Given the circumstances of Due's life he considers joining Crystal. Will Due be able to stay clean? Or will Due fall into a drug riddled depression?

To see Due's past reports, view his page online at:  
[www.commercialinvestigationllc.com/duespage](http://www.commercialinvestigationllc.com/duespage)

Read previous issues of CI Times to see the full details of Due's life at:  
[www.commercialinvestigationllc.com/newsolder](http://www.commercialinvestigationllc.com/newsolder)



## CI is the Big Winner While Helping Others

Commercial Investigations LLC has been celebrating its 10<sup>th</sup> Birthday with a year full of exciting events to benefit the community. In August the CI staff sold Ducks to benefit the Capital District Sponsor-A-Scholar Rubber Duck Derby. Our staff set a goal to sell 250 ducks and we are proud to say that we exceeded that goal and sold a total of 323 ducks ... the most of any team!!!

The CI staff was awarded with dinner for 10 at any Mazzone restaurant for this effort!! So not only did we raise money to help a wonderful organization but we will be going out to a fabulous dinner because of it!!

Believe it or not the good news doesn't stop there. The duck that won the derby was owned by none other than our very own Michelle Pyan, President of Commercial Investigations. Congratulations to Michelle, the entire CI staff, and to Capital District Sponsor-A-Scholar for everything they do to help the children in our community.

Although summer has come to a close our celebrating has not! The fall will bring with it even more events to benefit the community. On October 11<sup>th</sup> the staff of Com-

mercial Investigations will be participating in the 2014 Bassett Healthcare Network Cupola 5k Run/Walk in Cooperstown. This will be a great way for the entire staff to enjoy the beautiful fall weather in central New York while helping another great cause.

Continue to look for updates on how CI will be closing out 2014 with events to benefit Rome Memorial Hospital and the Ronald McDonald House Charities of the Capital Region. Happy Autumn!



## Inquiry Spotlight

### Drug Test

Over time, a drug testing policy can reduce turnover and increase both productivity and employee morale. Following are examples of situations that may warrant drug testing and could be outlined in your drug free workplace program:

- ◆ Pre-Employment: A proactive approach to your applicant screening process and an effective means for deterring undesirables from applying.
- ◆ Pre-Promotion: An effective means to maintain a drug free workplace and decrease the chance of promoting someone who is using or abusing drugs.
- ◆ Annual Physical: Test employees during annual physicals to refer current users for assistance or disciplinary action as stated in your drug free workplace policy.
- ◆ Random: An effective way to promote employee safety and security, and to protect property and equipment.
- ◆ Post-Accident: Test to determine whether accidents are drug or alcohol related, deterring workers' compensation claims and increasing safety.

CI's Drug Test inquiry is an effective and necessary component of a thorough background investigation. CI has access to over 12,000 drug testing labs throughout the US. CI's standard drug test consists of a nine panel screen which identifies amphetamines, cocaine metabolites, marijuana metabolites, opiates, phencyclidine, barbiturates, benzodiazepines, methadone and propoxyphene.

If your organization would like to establish a drug testing policy, contact CI to help you implement a program that is consistent, compliant, effective and affordable.

Contact CI at (800) 284-0906 or [info@commercialinvestigationsllc.com](mailto:info@commercialinvestigationsllc.com) for more information on CI's Drug Test inquiry.

# Commercial Investigations LLC

A Licensed Private Investigative Agency

Providing the proactive truth with high quality background investigations through human intervention with an investigative approach.

### Background Investigations

CI provides accurate, timely, cost-effective and fully compliant reports delivered with exceptional client service.

New York State  
Department of Economic Development  
Certified Woman Owned Business Enterprise  
(Certification # 49494)

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